

LINCC SYMPOSIUM
ASSISTING CHILD CARE PROVIDERS W/ACCES TO FINANCING
WORKSHOP PANEL OUTLINE
(75 min total)

1. Welcome, panel introductions, attendees introductions, agenda review
Maria Raff, ABCD/LIIF **(5 min.)**

2. ABCD Fund –Maria **(15 min.)**
 - Objective, Typical Funding Activities, Terms, and Contact Info

3. Santa Cruz Community Credit Union – Bill Leland **(15 minutes)**
 - Santa Cruz Community Credit Union products and services for the child care sector
 - Santa Cruz Community Credit Union’s approach to serving child care borrowers
 - Eligibility and readiness for child care borrowers
 - Santa Cruz Community Credit Union and Child Care Ventures
 - Encouraging other financial institutions to serve the child care sector

4. First 5 Alameda County, Every Child Counts – Lisa Erickson **(15 min.)**
 - Brief introduction to Every Child Counts and the Child Care Fund
 - Overview of the Facility Development Loan and Quality Improvement Initiative programs

5. Building Child Care – Claudia Siegman **(15 min.)**
 - Identifying financing resources for child care center development
 - Debt and equity sources
 - Helping child care providers prepare to access development financing
 - Assessing organizational and financial readiness
 - Essentials for approaching grant makers and lenders

6. Questions
All **(10 min.)**

Handout List (bring at least 20 copies):

- ABCD Fact Sheets
- ABCD Fund Term Sheets
- Child Care Fund Brochures
- Child Care Fund Quality Improvement Initiative Program Description